

Kinect Energy's professionals have amassed decades of regulatory experience and have participated in scores of natural gas and electric regulatory proceedings before both state and federal commissions.



- Regulatory services for end user and wholesale clients
- Unique and broad service offerings for utility clients
- Results driven intervention services
- Support at state and federal levels

Kinect Energy monitors regulatory changes for utilities, pipelines, regional transmission organizations (RTOs) and other regulated entities serving our clients. We inform our clients of any proposed changes that will impact their annual energy cost and recommend an appropriate individual or group regulatory participation strategy.

## COMPREHENSIVE SERVICE OFFERINGS FOR END USER, WHOLESALE AND UTILITY CLIENTS

### Regulatory participation

Participating in the regulatory process can be expensive if not properly managed. Kinect Energy's approach to regulatory participation emphasizes client control and value based participation decisions. We quantify the cost/benefit of various participation options and the client makes sequential informed decisions regarding their extent of participation. To further reduce participation cost, Kinect Energy often recommends partnering with other participants with similar interest to reduce individual cost without compromising effectiveness. Achieving client regulatory goals through settlement rather than a more expensive hearing process is often the most cost-effective solution. Successful participation in the regulatory process produces annual cost savings in excess of participation cost. For Kinect Energy's small utility clients, we offer results focused rate case preparation expertise.



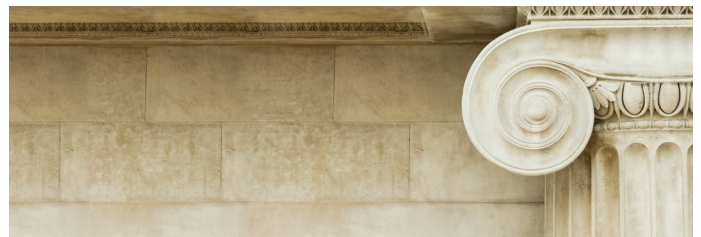
## KEY SERVICE OFFERINGS

### End user and wholesale clients

- Rate Case Intervention Support
  - Cost of service, cost allocation and rate design analysis
  - Marginal cost study analysis
  - Regulatory intervention strategy development
  - Settlement negotiation strategy development and analytical support
  - Expert witness testimony
- State and Federal regulatory monitoring and reporting
- FERC Form 1 and 2 report analysis
- FERC 704 reporting

### Utility clients

- Revenue sufficiency studies
- Rate case filing preparation
- Gas supply cost adjustment filing preparation
- Expert witness testimony
- Settlement negotiation analytical support



## KINECT ENERGY'S SERVICES



KINECT-PROCURE™



PORTFOLIO  
& PRICE RISK  
MANAGEMENT



DATA  
MANAGEMENT



CONSULTING &  
SUSTAINABILITY



SUPPLY  
MANAGEMENT

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