

COMPETITIVE PRICING.

RELIABLE DELIVERY.

RISK STRATEGIES.

World Fuel Services provides all of these, and much more.

Our comprehensive portfolio of supply, logistics, credit, financing, price risk management and transaction services provide enduring value for our industrial and commercial clients across North America.



PRICING INDICATION

Let us provide you a natural gas bid and explain our service offerings.

We will help you achieve a stronger risk management portfolio.

Contact: naturalgas@wfs.com

BUY BETTER. BUY LESS.

We know you have many natural gas suppliers to choose from, so why should you consider World Fuel Services?

- Worldwide global supply presence with a local focus
- Credit availability and financial strength
- Embedded price risk management products
- Alternative pricing tools to meet each client's needs

Natural Gas Sales

- Natural gas supply at competitive rates
- Array of services to support natural gas sales



Risk Management

- Hedging services
- Market intelligence
- Financial products



Pricing Mechanisms

- Daily pricing up to multi-year contracts
- Index, NYMEX and others
- Fixed basis



Balancing & Logistics

- Nominations and scheduling
- Pipeline capacity
- Penalty avoidance



Supply Management

- Market price access
- Load aggregation
- Secure (physical) operations



ENERGY FORWARD

World Fuel Services specializes in the marketing, sale and distribution of aviation, marine and land energy products and services across the globe. With our comprehensive portfolio of fuel, supply, logistics, credit, financing, price risk management, and our transaction management services, our global team creates enduring value for our clients across the energy and transportation spaces. For more than two decades World Fuel Services has been a premier supplier of natural gas and services across North America.

WORLD FUEL SERVICES AT A GLANCE	
2018 Revenue	\$39.7 billion
Market Capitalization	\$1.88 billion
Stock Symbol	NYSE: INT
Global Professionals	5000+
Global Headquarters	Miami, Florida
Founded	1984
Distribution Locations	1,000+

PRODUCTS OFFERED BY WORLD FUEL SERVICES' LAND DIVISION

- Natural Gas Supply
- Crude
- Diesel
- Diesel Exhaust Fluid (DEF)
- Gasoline
- Kerosene
- Lubricants
- Propane
- Renewable Fuels

MANAGING EXPOSURE TO PRICE VOLATILITY

Through our global price risk management team, we offer a variety of energy hedging solutions to assist customers in managing their exposure to volatile energy prices. We offer deep expertise in physical and financial hedging products as well as a global supply footprint and exceptional financial strength as a hedging counterparty. We offer customized risk management programs across multiple sectors of global energy markets to assist our customers in achieving their fuel hedging objectives.

Our price risk management strategies offer:

- Hedge capabilities that are embedded in supply contracts
- Supply chain and derivatives expertise in crude oil, jet fuel, fuel oil, diesel, gasoline and natural gas markets
- Partnerships with consumer and producer clients to mitigate their unique risk profiles
- All major “financially-settled” products globally, and many less common products and indices
- Separate physical and financial credit lines for fuel hedging programs

World Fuel Services, Inc. and its affiliates do not provide and do not intend to provide advice regarding the value or advisability of trading in “commodity interests” as defined in the Commodity Exchange Act, 7 U.S.C. §§ 1-25, et seq., as amended (the “CEA”), including futures contracts, swaps, commodity options, or any other activity which would cause World Fuel Services, Inc. or any of its affiliates to be considered a commodity trading advisor under the CEA. None of the information contained herein should be construed as trading or risk management advice. Before undertaking any trading strategy, you should consult your own independent advisors.

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